



Standards: The world's common language

The increasing role of standardization in Free Trade Agreements negotiations : the case of TTIP

ILNAS World Standards Day Event Luxembourg, 14th October 2015

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- The Transatlantic Trade and Investment
 Partnership (TTIP) CEN & CENELEC proposing solutions to bridge the standardization gap between the EU and the US



About CEN and CENELEC



2 organizations



Austria



Belgium





Bulgaria



Croatia



Cyprus



Czech Republic





Estonia





France



FYROM



Germany



Greece



Hungary



Iceland



Ireland



Italy











Luxembourg



Malta



Netherlands





Norway



Poland



Portugal



Romania



Slovakia



Slovenia



Spain

AENOR

Sweden



Switzerland





United Kingdom



1 network

CEN and CENELEC Network – broader perspective





MoUs (regions)

5

Cooperation
Agreements
(countries)



Counsellors (EC + EFTA)
Partner organizations
Liaison organizations (7 from Research)
Associated bodies
European Institutional stakeholders
Other Partner Organization



CEN and CENELEC – development of standards





497Technical
Committees



1.903Working Groups









Statistical pack on www.cencenelec.eu



Fundamentals – CEN and CENELEC standards are...



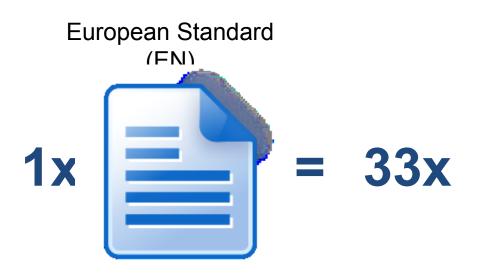
- Based on the national delegation principle
- Representing a Consensus among all interested parties, including industry & SMEs and societal stakeholders
- Voluntary
- Developed by independent organizations clearly distinct from authorities



The European standardization model



No standard conflicting with an EN in 33 countries







CEN and CENELEC vision on the role of standards to support trade flows



What standards do to support trade

 Standards and compliance with legislation



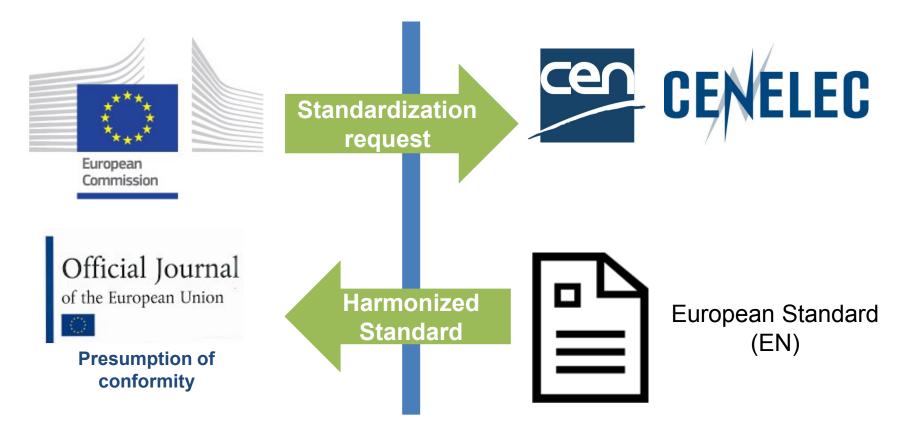
 Technical alignment and market access





The EU success story: European Standards and the New Approach

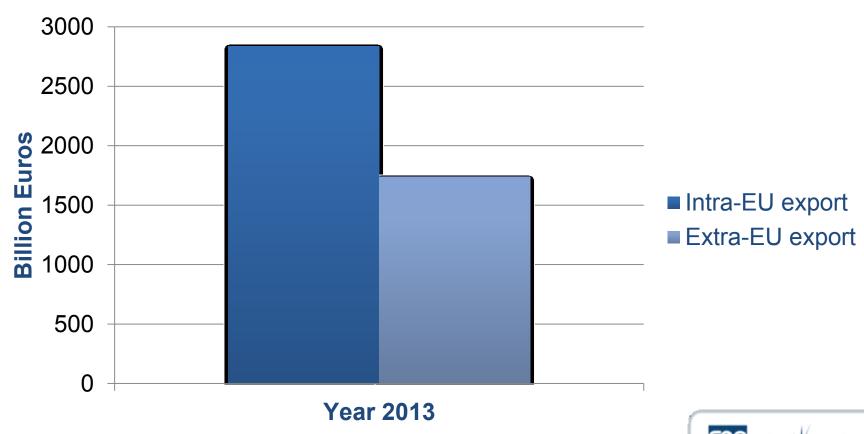




4300+ harmonized standards supporting EU legislation

To be kept in mind...

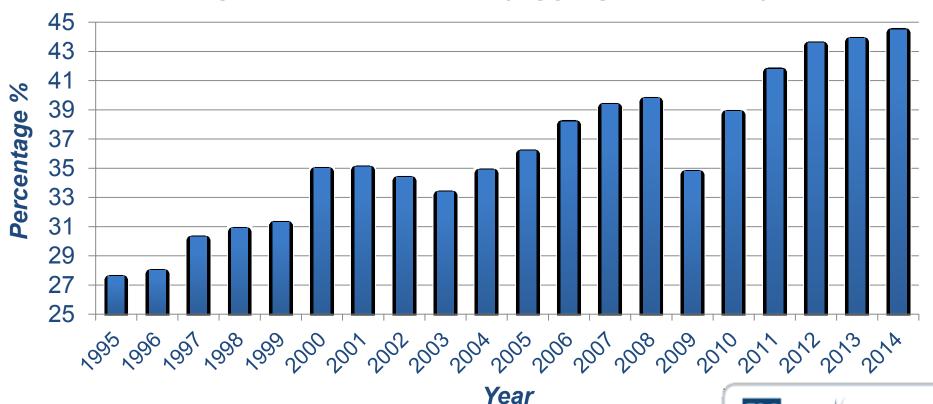




Historical perspective



Weight of export in GDP (Aggregated EU-28)



An evolution of the global trade landscape



- ✓ Progressive elimination of traditional barriers to trade
- ✓ Higher interdependence among national & regional economies



Looking at the rest of the world



In Europe, harmonization means 1 solution instead of 33

And... Whenever possible, Europe's preference goes to

1 global solution



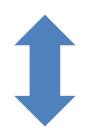




Vienna (ISO-CEN) and Dresden (CENELEC-IEC) Agreements

1 goal:

Whenever possible, Identical European and International standards







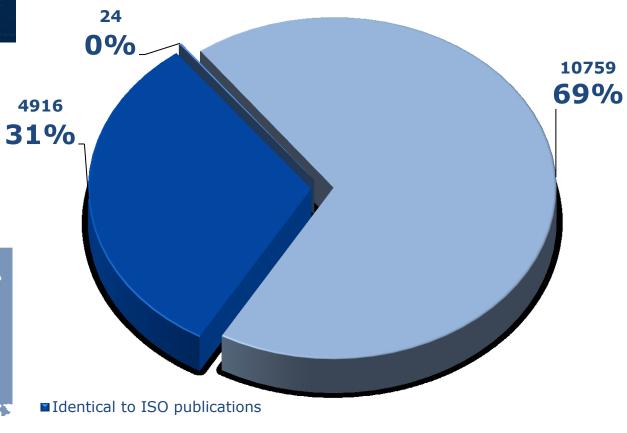








CEN - Portfolio - Relation to ISO



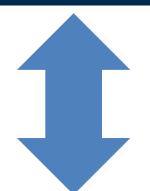


- Based on ISO publications
- ■No relation to ISO publications

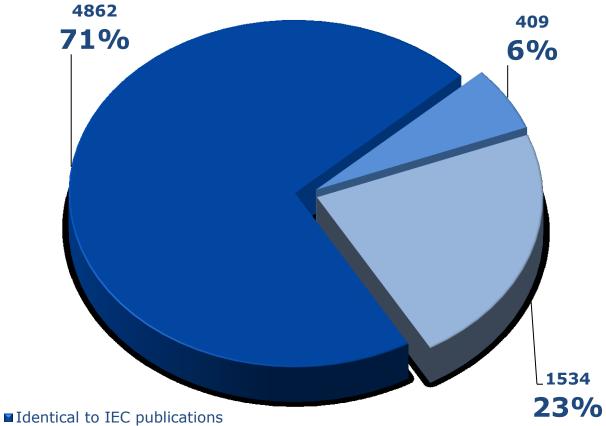




CENELEC - Portfolio - Relation to IEC







- Based on IEC publications
- No relation to IEC publications

CEN and CENELEC international cooperation work Supporting the removal of Technical Barriers to Trade and regulatory convergence

Our international objectives



Goal: Foster technical alignment, remove TBTs and support regulatory convergence between Europe and its trade partners

- ⇒ Promote the contribution to / alignment with **ISO** and **IEC** globally (1 standard, 1 test...)
- ⇒ Promote the **European standardization model**



Our international approach



- A variety of agreements (Affiliate or PSB status, Cooperation Agreements and MoUs, License Agreements)
- Technical and/or strategic **projects** (Technical Assistance, Visibility)
- A close interaction with EU institutions to support Regulatory Dialogues and Trade negotiations



Focus on CEN & CENELEC Agreements



- Support EU neighbouring countries get closer to the region / access the EU (Affiliate status – see CEN-CENELEC Guide 12)
- Support strategic partnerships and increased trade with EU's partners (PSB status see CEN-CENELEC Guide 13, Cooperation Agreements & MoUs, License Agreements see CEN-CENELEC Guide 10)

Focus on CEN & CENELEC Projects



Technical Assistance

- Project Management
- Country reports / studies
- Seminars / conferences / Trainings / workshops
- Study visits
- Networking

Visibility Projects:

- 'One-(wo)man-show'
- Permanent presence on-site
- Support the development/strengthening of a strategic partnership
- Market Intelligence & lobbying

Focus on CEN & CENELEC support to regulatory activities



 Two areas of focus: Regulatory Dialogues & Trade Negotiations

Main objectives:

- Support ISO & IEC as the main way to foster technical alignment globally
- Provide strategic/technical expertise to the European Commission
- Bring the views of the standardization community in the dialogues/negotiations run by authorities
- Support regulatory convergence by facilitating technical cooperation (hence technical alignment)

CEN & CENELEC support to regulatory activities Areas covered













The Transatlantic Trade and Investment Partnership (TTIP)
CEN & CENELEC proposing solutions to bridge the standardization gap between the EU and the US

Focus on...TTIP



compromise party advantage strategy condition bargain purpose tactic benefit Negotiation goal dialog accommodating difference competing outcome alternate avoiding debate collaborating understanding agreement consideration gain principle





2 strong standardization models, but very different



EU

- ✓ 3 Standardization Bodies responsible for specific sectors
- √ 1 standard = identical in 33 countries, no conflicting standard
 - → EU Single Market
- ✓ Tendency to use SDoC+ market surveillance

US

- √ >600 SDOs with overlapping sectors of activity
- √ ≠ standards at State level
 - → fragmented market

✓ Tendency to use pre-market 3rd-party certification



2 strong standardization models, but very different



EU

- ✓ Clear link with EU legislation, enabling stakeholder information & participation before standards publication
- ✓ ISO & IEC: the international standards bodies

√ 31% CEN catalogue = ISO
✓ No statistics on uptake of 72% CENELEC catalogue = IEC

US

- ✓ Any executive authority (federal/sub-federal) can prescribe any published standard
- ✓ Many US SDOs considered as international standards bodies at the same level as ISO & IEC
- ISO/IEC standards (low)



CEN, CENELEC & TTIP What we do



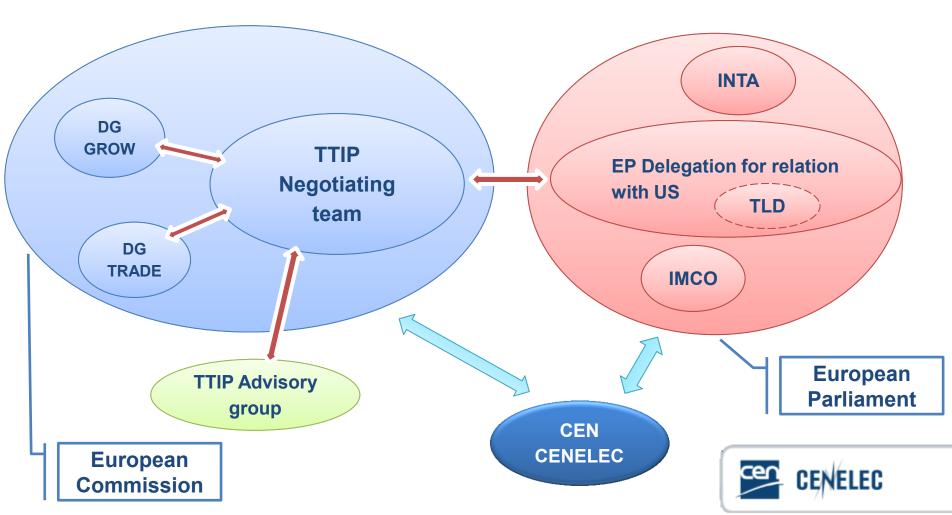


- Expertise
- Influence
- Support



CEN, CENELEC & TTIP Main regulatory interlocutors





CEN, CENELEC & TTIP For further reading



- <u>CEN and CENELEC comments on the Initial EU Position Paper on</u> <u>Technical Barriers to Trade in the TTIP context</u> (September 2013)
- CEN and CENELEC Open Letter to European Commission
 President José Manuel Barroso, Vice-President Antonio Tajani and Commissioner Karel De Gucht, Regarding standardization-related aspects of the Transatlantic Trade and Investment Partnership negotiations between the European Union and the United States (October 2013)
- CEN and CENELEC provide clarification on standards-related aspects of issues to be addressed during EU-US trade talks (October 2013)



CEN, CENELEC & TTIP For further reading



- CEN and CENELEC response to the public consultation on the proposed revision of the US Office of Management and Budget (OMB) Circular A-119 "Federal Participation in the Development and Use of Voluntary Consensus Standards and in Conformity Assessment Act" (May 2014)
- <u>CEN and CENELEC Paper The risks of mutual recognition of voluntary industry standards within the context of a future EU-US trade agreement (TTIP) and alternative approaches</u> (June 2015)
- <u>CEN, CENELEC and ETSI exchange Q&A documents with their US counterpart ANSI to enhance mutual understanding</u> (July 2015)



Wrap-up



CEN & CENELEC objective

A TTIP agreement that

- ✓ ensures balanced market access opportunities
- ✓ preserves and enhances the benefits and achievements of the EU Single Market and New Approach...

...Based on **innovative & cooperative solutions** respecting the EU and US market structures







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